

## Message Text

UNCLASSIFIED

PAGE 01 KABUL 01499 290825Z

16

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W

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O R 290700Z FEB 76

FM AMEMBASSY KABUL

TO USDOC WASHDC IMMEDIATE

INFO SECSTATE WASHDC 6404

AMEMBASSY TEHRAN

UNCLAS KABUL 1499

E.O. 11652: N/A

TAGS: BEXP, AF

SUBJ: THE FULLER COMPANY: KANDAHAR CEMENT PLANT

REF: A) KABUL 1271 B) FULLER COMMERCIAL CABLE OF FEBRUARY 24

1. PLEASE PASS FOLLOWING IMMEDIATELY TO MESSRS G. LABELLE (MANAGER, CEMENT PROCESSES) AND R.G. SCHTAUCH (VICE PRESIDENT, SALES) FULLER CO., CATASQUA, PA., TEL: 215-264-6011.
2. M. HASHEM TOUFIQUI, PRESIDENT OF INDUSTRIES, MINISTRY OF MINES AND INDUSTRIES, KABUL CONFIRMS RECEIPT OF YOUR CABLE GIVING FIRM PRICE ON ITEMS ONE AND TWO OF CEMENT PROJECTS. HOWEVER, THERE IS SOME CONFUSION REGARDING REMAINDER OF PACKAGE.
3. TOUFIQUI MAINTAINS THAT FULLER VISITORS TO KABUL OFFERED TO TAKE ON KANDAHAR CEMENT PROJECT AS COMPLETE, TURNKEY PACKAGE, AND THAT THEY NAMED A PRICE. HE UNDERSTANDS THAT SOME WEEKS WILL BE NECESSARY TO COMPLETE DETAILS OF ITEMS THREE AND FOUR OF PACKAGE, BUT MAINTAINS THAT HE REQUIRES IN NEXT TWO DAYS CONFIRMATION FROM FULLER THAT THEY ARE PREPARED TAKE ON TURNKEY PROJECT AT PRICE GIVEN. ON BASIS OF THAT CONFIRMATION, HE WILL BE ABLE TO ISSUE LETTER OF INTENT. DETAILS OF REMAINDER OF PACKAGE CAN THEN WAIT FOUR TO SIX WEEKS YOU REQUIRE. HE UNDERSTANDS THAT THERE MAY BE ADJUSTMENTS TO BE MADE, PERHAPS ON BOTH SIDES, ONCE PRICES AND AVAILABILITY ARE TIED DOWN, BUT IS UNDER SEVERE TIME PRESSURE HERE. HE STATES HE WILL BE REQUIRED TO RE-EXAMINE OTHER PROPOSALS UNLESS FULLER

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CONFIRMATION OF TURNKEY OFFER IS RECEIVED WITHIN NEXT TWO

DAYS.

4. FOR TEHRAN: PLEASE PASS SUBSTANCE TO FARHAD AZIMA, FULLER  
CO., TEHRAN.  
ELIOT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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